



PR/116384 | Sales (Chinese Speaking)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1514448

Industry

Retail

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

January 7th, 2025 10:17

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Title: Sales (Chinese Speaking)

Company Overview: We are a dynamic and growing company setting up a new plant. We are looking for a motivated and skilled Sales Representative who is fluent in Chinese to join our client company. This role is crucial for establishing and expanding our market presence among Chinese-speaking clients.

Key Responsibilities:

- Develop and maintain strong relationships with Chinese-speaking clients.
- Provide advice and offer products and services to customers.
- Answer client inquiries and resolve any issues or complaints.
- Manage sales processes from lead generation to closing deals.
- Collaborate with the marketing team to develop sales strategies.

- Conduct market research to identify new business opportunities.
- Prepare and deliver presentations to potential clients.
- Maintain accurate records of sales activities and client interactions.
- Meet and exceed sales targets and KPIs.

Qualifications:

- Fluent in Chinese (Mandarin) and English.
- Proven experience in sales, preferably in a similar industry.
- Strong communication and interpersonal skills.
- Ability to work independently and as part of a team.
- Excellent problem-solving and negotiation skills.
- Proactive and results-oriented mindset.
- Familiarity with CRM software and sales tools is a plus.

Company Description