



PR/116332 | Sales (Japanese Speaking)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1514447

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

January 7th, 2025 10:17

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Overview: We are seeking a dynamic and motivated Sales professional who is fluent in both Japanese and Thai. The ideal candidate will excel in customer interactions, providing accurate information and prioritizing customer needs. This role involves performing cost-benefit analyses, advising customers on purchase options, and demonstrating excellent selling, communication, and negotiation skills. The candidate should be highly motivated, target-driven, and capable of working under pressure. Additionally, the role requires providing interpretation and translation services between Thai and Japanese for both internal and external communications.

Responsibilities:

- Answer all lead and customer questions accurately.
- Prioritize and/or escalate lead and customer questions as needed.
- Perform cost-benefit analysis for prospective customers and advise on appropriate purchase options.
- Highly motivated and target-driven in sales.

- Demonstrate excellent selling, communication, and negotiation skills.
- Continuously self-improve through experience and feedback from supervisors.
- Able to work under pressure and handle other tasks as assigned by superiors.
- Provide interpretation between Thai and Japanese (TH:JP/JP:TH) during work for both internal and external communications, including document translation.

Requirements:

- Proficiency in Japanese and Thai languages.
- Strong sales and customer service skills.
- Ability to analyze and interpret data to make informed decisions.
- Excellent interpersonal and communication skills.
- Ability to work independently and as part of a team.
- Flexibility to adapt to changing priorities and tasks.
- Previous experience in a sales role is preferred.

Company Description