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Sales Manager - Industrial Measuring Equipment

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Job Information

Recruiter
[Michael Page](#)
Job ID

1514422

Industry

Electronics, Semiconductor

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

5 million yen ~ 8 million yen

Refreshed

January 6th, 2025 15:04

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

We are seeking a skilled and dedicated Sales Manager with a background in Industrial Measuring Equipment. The successful candidate will be tasked with the growth and development of sales in the manufacturing sector.

Client Details

Our client is a globally recognised, large organisation operating in the measurements industry. Their primary focus is the production and sale of high-quality industrial measuring equipment. They pride themselves on their strong global presence and commitment to innovation.

Description

- Drive and expand the sales of industrial measuring equipment across Japan.
- Develop and maintain relationships with key accounts in the manufacturing industry.
- Analyse market trends and competitors to identify opportunities for growth.
- Collaborate with internal teams to ensure customer satisfaction.
- Develop strategic sales plans and forecasts.
- Provide technical support and product information to customers.
- Manage and report on sales performance metrics.

- Lead and motivate the sales team to achieve their targets.

Job Offer

- A competitive salary of approximately 5,000,000 to 8,000,000 JPY.
- Comprehensive benefits package.
- A chance to work in a multicultural environment in the heart of Tokyo, Nagoya or Osaka.
- Opportunities for professional growth and development.
- A supportive and collaborative company culture.

We welcome all qualified candidates to apply and look forward to meeting our future Sales Manager for Industrial Measuring Equipment.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sultan Anvarov on +81 3 6832 8966.

Required Skills

A successful Sales Manager should have:

- A degree in Business, Marketing, Science or related field.
 - Proven experience in sales management in the manufacturing industry.
 - Strong knowledge of industrial measuring equipment.
 - Excellent communication and negotiation skills.
 - A strong customer focus and ability to build lasting relationships.
 - The ability to lead and motivate a team.
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Company Description

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