



PR/116437 | Sales / Assistant manager (Oversea Sales)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1514293

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

January 28th, 2025 04:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client is Japanese company.

The company specializes in energy saving project in Thailand and South East Asia.

Position: Sales / Assistant manager (Oversea Sales)

Salary: 30,000 – 60,000THB +/- (Negotiable)

Location: Bangkok (BTS, MRT Area)

Key Responsibilities of the position:

- Visits customers / key accounts regularly and participate.
- Developing team strategy plans, sales action plans, and set clear direction for sales team members.

- Drive sales and market segment activities to ensure development of the business area potential, realize business area targets, and effectively implement the sales and marketing strategy of the team.
- Tracking of weekly, monthly, and quarterly sales performance metrics.
- Preparing sales budget and projections.
- Any others project if assigned.

Qualifications required:

- Bachelor's degree in any field.
- At least 2 years of experience in sales function. (Focus on energy saving Project, EV, Solar industry)
- Strong communication skills with internal and external people.
- Good command of spoken and written English.

Interested candidate please submit your most recent resume in English (Word format) by simply clicking **“APPLY” Contact person Parin (Win)**

Company Description