



## PR/094442 | Technical Advisor - Wind Turbine

### Job Information

**Recruiter**

JAC Recruitment Vietnam Co., Ltd

**Job ID**

1514250

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Vietnam

**Salary**

Negotiable, based on experience

**Refreshed**

January 14th, 2025 01:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

#### COMPANY OVERVIEW

JAC is representing an international MNC specialized in the renewable energy sector.

We are seeking a highly skilled and experienced Technical Advisor (Wind Turbine) to join our team as a Solution Manager/Senior Manager for the Southeast Asia (SEA) market. This role is pivotal in supporting our local sales teams and engaging directly with clients to deliver technical expertise and solutions for wind turbine products.

#### JOB RESPONSIBILITIES

- Pre-Sales/Technical Sales Support: Provide technical support and expertise during the pre-sales phase, assisting the sales team in understanding client needs and presenting suitable wind turbine solutions.

- **Client Engagement:** Act as the primary technical point of contact for clients, conducting workshops, presentations, and technical discussions to address client requirements and concerns.
- **Market Knowledge:** Utilize your deep understanding of the SEA market, including competitor analysis and market preferences, to inform strategic decisions and tailor solutions to meet regional demands.
- **Collaboration:** Work closely with the Account Director based in Singapore, who oversees operations in Vietnam, Thailand, Cambodia, Laos, and the broader SEA region.
- **Product Focus:** Specialize in wind turbine products, ensuring comprehensive knowledge and the ability to differentiate our offerings from competitors.
- **Language Skills:** Fluency in English is essential, and proficiency in Mandarin is preferred to effectively communicate with diverse stakeholders.

## **JOB REQUIREMENTS**

- Proven experience in a technical advisory or pre-sales role within the wind turbine industry.
- Strong understanding of the SEA market, including key players, competitors, and market trends.
- Excellent communication and presentation skills, with the ability to convey complex technical information to non-technical audiences.
- Ability to work independently and collaboratively within a multicultural team environment.
- Willingness to travel within the SEA region as required.

#LI-JACVN

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Company Description