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Job Information Recruiter Fidel Consulting KK Job ID 1514078 Industry IT Consulting Job Type Permanent Full-time Location Tokyo - 23 Wards Salary 6 million yen ~ 10 million yen Refreshed December 26th, 2024 14:05 **General Requirements Minimum Experience Level** Over 10 years Career Level Mid Career Minimum English Level **Business Level Minimum Japanese Level** Fluent **Minimum Education Level** Bachelor's Degree

Visa Status Permission to work in Japan required

Job Description

Job Description

- Ideally, you will be able to deliver SAP programs and projects (eg greenfield implementations, roll-out activities) in the Asia Pacific region and support the team at business process and functional level as required.
- Support new customer acquisition, drive development for existing customers, and engage in pre-sales activities with the support of functional and technical teams.
- Support the regional management team in developing and implementing further strategies to accelerate growth in the region.
- · Lead and mentor team members in their careers.
- Experience as a project manager in implementing medium to large-scale ERP (project size of 50 million yen or more).
- Experience implementing one or more SAP modules as a consultant is preferred.
- You will be responsible for delivering business/IT transformation programs and projects by supporting clients at business process and functional level and will play a key role in the projects:
- Program Manager
- Project Manager

- Integration Lead
- Cut-over lead
- Data & Cleansing Lead

Responsibility

- Deliver SAP programs and projects, eg Greenfield implementations, rollout activities within the Asia-Pacific region, ideally being able to support the team on business process and functional level if required.
- Support the acquisition of new customers and drive the development of existing clients, being engaged in thereby presales activities supported by the functional and technical team.
- Support the regional management team to develop and implement further strategies accelerating growth in the region.
- · Lead and coach team members in their career.
- Must have middle and large size ERP implementation experience as project manager (>50M JPY project size).
- One or more SAP module experience implementation as a consultant before is a plus.
- You deliver business/IT transformation programs and projects by supporting the client on business process or
 - functional level by taking over critical project roles:
 - Program Manager
 - Project manager
 - Integration Lead
 - Cut-Over Lead
 - Data & Cleansing Lead

Required Skills

Qualifications

- Japanese people are preferred. Foreign nationals with equivalent language skills and business culture are also welcome.
- Fluent in Japanese and English (oral and written).
- At least 10 years of SAP experience (ideally in a consulting role), with a strong functional and/or technical background (5 years of pre-sales professional experience, 5 years of management experience, 5 years of SAP project management experience).
- Deep knowledge of the SAP market and pre-sales capabilities based on an extensive network of experts in the region.
- Degree in Computer Science, Information Technology, Business, or other degree
- Understanding of one or more modules of process and ERP and experience with SAP preferred.
- · Analytical, problem-solving and motivated to develop their skills and talents.
- Passionate about project management
- You are an articulate and outgoing person who can support the sales and pre-sales cycle.
- · Someone who can make responsible decisions.
- · Passionate, decisive and values teamwork.
- Able to lead a small team and have good sociable and communicative skills.

Japanese: Fluent Japanese and business level English

Qualifications:

- Japanese candidate is preferred. Foreign nationals with equivalent language and business culture skills are also welcomed to apply.
- Fluent in Japanese and English (verbal and written).
- Minimum of 10+ years of experience in SAP environment, ideally consulting, with a strong functional and/or technical background (5 years of professional experience in pre-sales, 5 years of experience in management, and 5 years of experience in SAP project management).
- Thorough SAP market understanding with proven pre-sales abilities founded on an extensive professional network in the region.
- Degree in Computer Science, Information Technology or Business; or any other discipline
- Process and ERP understanding of one module or more, SAP experience preferred.
- Analytical and problem-solving with the desire to develop your own skills and talents.
- Passionate about project management.
- Eloquent and extroverted person happy to support our sales and pre-sales cycle.
- Willing to take over responsibility and to make decisions.
- Passionate and determined while appreciating teamwork.
- Able to lead a small team, with strong social and communication skills.

Japanese Languages: Fluent level Japanese required and busniess level english

Company Description