



PR/108914 | Officer / Sr. Officer - Sales

Job Information

Recruiter

JAC Recruitment India

Job ID

1513830

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

January 7th, 2025 01:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Description:**Job Position:**

Officer/Sr. Officer

Job Location:

Mandal

Industry:

Automotive/Electric Parts/EV battery

Educational Background:

Diploma/Graduation/MBA (Marketing)

Years of Experience:

2-7 years of experience

Roles & Responsibilities:

- Managing the operations of Key Accounts involves several critical tasks.
- Collaborating with the Logistics team to establish dispatch plans.
- Overseeing accounts receivable collections.
- Managing inventory effectively.
- Development of new business opportunities
- Conducting regular meetings with customers to gather insights and relay information to suppliers.
- Coordination between suppliers and customers is essential to ensure a seamless supply chain.
- Timely reporting to supervisors and management is also a key responsibility, alongside fostering strong relationships with both customers and suppliers.
- Teamwork is vital in this role, particularly in addressing any defects in parts by responding swiftly and taking appropriate actions to meet customer expectations.

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Company Description