



PR/108880 | Assistant Manager or Deputy Manager {Pune}

Job Information

Recruiter

JAC Recruitment India

Job ID

1513801

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

December 24th, 2024 13:14

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Title: Assistant Manager or Deputy Manager

Reporting: Sales Manager in Chennai HQ.

Location: Pune Gate No: 1415, Village Shikrapur, Pune - 412208

Working Experience: 7-10yrs

- Business trip; 1-2times a year

Key Responsibilities:

Sales & Business Development:

- o Identify new business opportunities and develop new client accounts.
- o Build and maintain relationships with new and existing clients to ensure repeat business and long-term partnerships. Sales & Business development to get new client (70%), maintain exist client relationship (30%)
- o Achieve and exceed sales targets through effective planning and execution.
- o Conduct market research to identify trends, opportunities, and competitor activities.
- o Handling -His Sales region; Pune, Mumbai, Ahmedabad
- o Assist in the development of sales strategies, pricing structures, and business

development plans to increase market share.

o Managing junior staff to ensure that sales targets are achieved with zero issues in quality and quantity in product and documentation matters

Requirement:

- Working experience in packaging industry or Logistic industry, or logistic role experience in some manufacturing industry.
- Diligent and hardworking personality

Company Description