



PR/108733 | Sales-Chemical / Resins / Rubber (AM / Dy Manager)

## Job Information

### Recruiter

JAC Recruitment India

### Job ID

1513716

### Industry

Other (Trade)

### Job Type

Permanent Full-time

### Location

India

### Salary

Negotiable, based on experience

### Refreshed

December 24th, 2024 13:12

## General Requirements

### Minimum Experience Level

Over 3 years

### Career Level

Mid Career

### Minimum English Level

Business Level

### Minimum Japanese Level

Business Level

### Minimum Education Level

Associate Degree/Diploma

### Visa Status

No permission to work in Japan required

## Job Description

**Position:** Sales-Chemical/Resins/Rubber (AM/Dy Manager)

**Location:** Gurgaon

**Education:** MBA/ Engineer

**Experience:** 3-5 Years

**Industry:** Automotive

### Position Overview

Responsible for Sales of current key account person for assigned current customers and Sales and marketing for new business in Chemical/Resins/Rubber for Automotive industry

### Essential Responsibilities

1. Responsible for Marketing activities for all the assigned products from our various group companies of company.
2. Responsible for the complete sales process from initial point of contact, presenting Presentation, Quotation creation, Negotiation & Sales closure until Collection of Payments.
3. Meeting the new target customers and converting them into customers
4. Planning & developing and appointing new business partners to expand product reach in the market and working in close interaction with the business representative and distributors to assist them to promote the product.
5. Purchase-Sales-Inventory Management

6. Imports and supply chain management-based demand Forecasting (Inventory Management)
7. Identifying improvement areas & implementing measures to maximize customer satisfaction levels
8. Customer focused & result oriented.
9. Fluency in verbal and written English

**Experience & Requirements:**

1. Experience 8-10 years.

Person must have experience for Sales and Marketing from Chemical/Resins/Rubber

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Company Description