



## PR/108695 | Deputy Manager- Machine Sales

### Job Information

**Recruiter**
[JAC Recruitment India](#)
**Job ID**

1513700

**Industry**

Other (Trade)

**Job Type**

Permanent Full-time

**Location**

India

**Salary**

Negotiable, based on experience

**Refreshed**

February 4th, 2025 02:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Job Description:**

We are seeking a motivated and results-driven CNC Machines Sales Deputy Manager to join our dynamic sales team. The ideal candidate will have a strong background in sales, particularly in the trading or manufacturing sectors, and possess a keen understanding of CNC machinery. This role involves generating new customer inquiries, preparing quotations, and achieving monthly sales targets.

**Key Responsibilities:**

- **New CNC Machines Sales:** Drive the sales of new CNC machines, ensuring customer satisfaction and repeat business.
- **New Customer Outreach:** Actively seek out and engage potential customers to expand our client base.
- **Inquiry Generation:** Generate and qualify sales inquiries through various channels, including cold calling, networking, and referrals.
- **Quotation Preparation:** Prepare and present detailed quotations, pro forma invoices (PI), and manage payment terms (LC/TT) to facilitate sales processes.
- **Sales Achievement:** Meet and exceed monthly sales targets and objectives, providing regular updates to management on progress and challenges.

Interested candidates are invited to submit their resume and a cover letter to here with the subject line "CNC Machines Sales Executive Application."

---

Company Description