



## PR/108630 | Robot Sales Engineer- Gurgaon

### Job Information

**Recruiter**

JAC Recruitment India

**Job ID**

1513674

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

India

**Salary**

Negotiable, based on experience

**Refreshed**

December 24th, 2024 13:10

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Robot, Sales Engineer Key Accountabilities & Responsibilities**

1. Assist the zonal manager for achieving the Sales target for the zone.
2. Develop the customer relationship with existing customers.
3. Assist zonal manager in business development activities.
4. Develop new markets with customers.
5. Plan and arrange for exhibitions, seminars, road shows etc.
6. Competitor data analysis and sharing of information.
7. Ensure timely preparation and reporting of all the sales related MIS.
8. Flair to travel extensively, meet creative people in the engineering world.
9. Having a customer in the Automotive and Non-Automotive segment.

**Desired Profile:**

1. Engineer Graduate.
2. Knowledge of commercial Sales requirements.
3. More than 3 years of experience and fluent in English.
4. Excellent organisational skills with the ability to deliver to set deadlines
5. Proficient in MS Office applications
6. Strong interpersonal, report writing and statistical analysis skills.
7. Proven ability in multitasking and prioritising workload.

8. Knowledge of the Japanese language will be an additional advantage

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Company Description