



PR/108549 | Robot Sales

Job Information

Recruiter

JAC Recruitment India

Job ID

1513659

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

December 24th, 2024 13:09

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Description – Position: Robot Sales

Robot, Sales Engineer Key Accountabilities & Responsibilities

1. Assist the zonal manager for achieving the Sales target for the zone.
2. Develop the customer relationship with existing customers.
3. Assist zonal manager in business development activities.
4. Develop new markets with customers.
5. Plan and arrange for exhibitions, seminars, road shows etc.
6. Competitor data analysis and sharing of information.
7. Ensure timely preparation and reporting of all the sales related MIS.
8. Flair to travel extensively, meet creative people in the engineering world.
9. Having a customer in the Automotive and Non-Automotive segment.

Desired Profile:

1. Engineer Graduate.
2. Knowledge of commercial Sales requirements.
3. More than 3 years of experience and I am fluent in English.
4. Excellent organizational skills with the ability to deliver to set deadlines
5. Proficient in MS Office applications
6. Strong interpersonal, report writing and statistical analysis skills.

7. Proven ability in multitasking and prioritizing workload.
 8. Knowledge of the Japanese language will be an additional advantage
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Company Description