



PR/107756 | Sales & Marketing Assistant Manager (Isoprene products; IPEA, MTHP, IPG(IPD))

Job Information

Recruiter

JAC Recruitment India

Job ID

1513615

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

December 24th, 2024 13:08

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position: Sales & Marketing Assistant Manager

Location: Andheri East, Mumbai, Maharashtra

Role: Marketing Development of Isoprene Products, Partnership Development & Management

Qualification: Bachelor's degree in chemical/ science or related field.

Key Activities:

Marketing Development

- Approach to new customers and applications and develop the market of Isoprene products; IPEA, MTHP, IPG(IPD)

- Keep on communication to discover the unmet needs
- Forward the inquires, lead the discussion how to progress in a global team.
- Attend or visit conferences and exhibitions.

Partnership development & management

- Discover and build a trustable relationship with traders which has power in the market.

Monthly report & annual budgeting

- Monthly (or weekly, to be instructed) report to the line manager or HQ.
- Forecast the market and plan reasonable revenue figure for the upcoming period.
- Check related events and forecast the expenses.

Self -Development

- Attend trainings, seminars which can boost your skills (it can be either technical knowledge or business tips, way of thinking...etc.) regardless of being or not being instructed by the line manager, HR or MD.

Knowledge/ Experience/ Mindset

- 5+ years of experience of sales.
- Good oral and written communication skills in English.
- Initiative, proactive, a quick learning challenger.

Company Description