



PR/094431 | Sales Executive

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1513606

Industry

Civil Engineering and Construction

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

December 24th, 2024 12:45

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

JAC's client is a foreign real estate investor who is looking for a Sales Executive

Location: Ho Chi Minh/Binh Duong

Working time: 8:00 - 17:00 (Mon-Fri)

Job Responsibilities

- Search and exploiting potential customers.
- Coordinate with team to achieve sales target.
- Perform transactions and support customers to track payment progress, sign deposit contracts and SPA.
- Manage assigned customer data, introduce, guides and advise customers on information related to products and projects that the company distributes.
- Providing ideas during meetings between the Product Marketing Team and the Architecture/Construction Team.
- In charge for Sales Agencies.

Job Requirements

- At least 3 years of experience in selling Luxury Townhouse projects and
- High-rise condominium.
- Basic Microsoft Office skills.
- Basic English communication skills.

- Selling skills, Customer Services skills, Communication skill.
- Deep understanding about Customer needs in Real Estate, had strong data/ connections in selling Real Estate products

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

#LI-JACVN

Company Description