



## PR/094409 | Sales Manager - Hand & Power tools (Automotive)

### Job Information

**Recruiter**

JAC Recruitment Vietnam Co., Ltd

**Job ID**

1513596

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Vietnam

**Salary**

Negotiable, based on experience

**Refreshed**

February 4th, 2025 04:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**COMPANY OVERVIEW**

Our client is a world leading provider of high-quality **Power Tools and Hand Tools**.

**JOB RESPONSIBILITIES**

We are seeking a dynamic and experienced Sales Manager to join our team. The ideal candidate will have a sound knowledge of the Hand/Power Tools market and a proven track record in sales. This role involves working closely with customers to understand their needs, providing technical support, and driving sales of the assigned product line.

- Manage sales of a range of automotive equipment products in industrial markets.
- Develop and implement business plans to achieve sales targets and objectives.
- Create product and sales strategies to expand business in targeted industrial segments.
- Design marketing and promotion programs to enhance brand recognition and drive sales volume.

- Increase market share and expand distribution channels and customer base.
- Develop and maintain key accounts.

#### **JOB REQUIREMENTS**

- Bachelor's degree in Mechanical Engineering or a related field.
- At least 2 to 3 years of experience in industrial sales, specifically with automotive service equipment.
- Proven experience in managing distribution channels and working with resellers/dealers.
- Strong team player with a mature demeanor, capable of working independently under pressure.
- Proficient in both spoken and written English.
- Owns a vehicle.
- Willingness to travel within Vietnam.

Interested candidates are invited to submit their resume through our job portal.

We look forward to hearing from you!

#LI-JACVN

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Company Description