



## PR/094371 | Metal Cutting Saws - Product Specialist

### Job Information

**Recruiter**

JAC Recruitment Vietnam Co., Ltd

**Job ID**

1513578

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Vietnam

**Salary**

Negotiable, based on experience

**Refreshed**

January 7th, 2025 06:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Company and Job Overview**

Our client is a well-known brand name in the Cutting tool industry

**Job Responsibilities**

- Handle company's range of metal cutting saws
- Maximize the sales performance through strategic planning for sales
- Develop Marketing and promotion programs to build brand name and drive volume
- Provide sales and product training to distributors and end users

**Job Requirements**

- Degree in Mechanical Engineering
- 2-3 years of industrial sales experience handling distribution channels
- Experience in managing resellers/dealers
- Experience in developing new markets, conducting marketing and promotion program
- Experience in GT & MT
- Good command of English

Company Description