



PR/094356 | Sales Manager

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1513568

Industry

IT Consulting

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

December 24th, 2024 12:44

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and job overview

The company that specializes in IT

Job Responsibilities

- Develop business plans, solutions, and strategies within the assigned functions
- Market research and business development orientation in the Japanese market
- Propose and develop a variety of services and products suitable to customers and the market
- Organize, operate, and promote the efficiency of the sales team
- Report on business results and activities to the Director of CJP Division and the Board of Directors

Job Requirements

- Japanese N1 or equivalent (REQUIRED). Can speak English is PLUS
- Bachelor or master's in information technology and economics or related
- 3+ years of working in the position of Head of Department, Sales Team Leader, developing and managing a team of 3++ employees
- 2+ years of business in the Japanese market
- Ability go to work in Japan

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Company Description