



PR/094355 | Sales Leader

## Job Information

**Recruiter**

JAC Recruitment Vietnam Co., Ltd

**Job ID**

1513567

**Industry**

IT Consulting

**Job Type**

Permanent Full-time

**Location**

Vietnam

**Salary**

Negotiable, based on experience

**Refreshed**

January 7th, 2025 06:00

## General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

**Company and Job Overview**

The company that specializes in IT

**Jobs Responsibilities**

- In charge of developing new businesses for our clients in target markets
- Identifying and prospecting potential clients
- Building and developing detailed business plans, and accounts
- Facilitating sales process for new leads, including first contact, discovery phase, meetings, and contract negotiation
- Coordinate with marketing to gather market information when required

**Job Requirements**

- 3+ years of experience in Sales
- 1+ years in a management position (team size of 5-10 members)
- Have knowledge and experience in IT outsourcing services
- Proficient in Japanese: JLPT N2~ level
- Ability go to work in Japan

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