



# PR/094344 | Sales Executive-Chinese speaking

### Job Information

### Recruiter

JAC Recruitment Vietnam Co., Ltd

## Job ID

1513561

### Industry

Chemical, Raw Materials

### Job Type

Permanent Full-time

#### Location

Vietnam

### Salary

Negotiable, based on experience

#### Refreshed

January 7th, 2025 06:00

### General Requirements

# **Minimum Experience Level**

Over 3 years

## Career Level

Mid Career

# Minimum English Level

Business Level

## Minimum Japanese Level

Business Level

## **Minimum Education Level**

Associate Degree/Diploma

### Visa Status

No permission to work in Japan required

## Job Description

The company specializes in Chemical

## Job Responsibilities

- In charge of sales for Taiwan/China customers
- . Keeping & expanding the existing business
- Developing new business
- · Coordinate with Customer Service Department to meet customer's demands
- Manage complex negotiations with senior-level executives
- · Build and maintain long-term relationships with customers
- Controlling stock

• Other ad-hoc tasks as required by the manager

### Job Requirements

- University graduate (Major in Science or Engineering related is preferable)
- Have sales experience in related fields
- Chinese level: HKS 6 or equivalent
- Good command of English
- Strong communication skills
- Problem-solving skills & Teamwork spirit
- Enthusiasm, dynamic, passionate in sales
- University major in Science or Engineering related
- Have experience in plastics /resins sales

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Company Description