



PR/094307 | Financial Institutions - Relationship Manager

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1513540

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

January 7th, 2025 07:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

JAC's client is a foreign bank to look for a Financial Institutions - Relationship Manager.

Job Responsibilities

- To take initiative to do business promotion for Financial Institutions (FI) and Non-Banking FI (NBF) including lending business, fund mobilization, MTL promotion, relationship build-up
- To make business plan for FI/NBF
- To do credit analysis for FI/NBF
- To co-work with Tokyo and Singapore FI team in terms of account plan and credit risk analysis

Job Requirements

- Bachelor or higher Degree
- Excellent financial knowledge
- Enough experience to do business promotion for FI/NBF
- Communication and presentation skills
- Fluent in both spoken & written English and Vietnamese
- Dynamic, teamwork, creative, aggressive, responsible, patient, hard-working and result oriented person;
- Ability to work under high pressure.

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Company Description