



PR/094291 | Client Service Manager - Japanese Speaking

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1513536

Industry

Business Consulting

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

February 4th, 2025 05:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

■職務内容

As a Manager in the Client Service Team, you will act as a knowledge broker between our clients and industry experts. Your role is to partner with our clients to understand their knowledge gaps and identify experts with the most relevant experience and knowledge that can address them and lead a team of Associates and Senior Associates.

■業務詳細

- Foster the development of Associate's core research skills by imparting commercial acumen, sales techniques, and effective time management strategies while reinforcing custom recruitment methodologies
- Provide opportunities for project management skill enhancement to Associates involved in custom recruitment research
- Offer mentoring opportunities to Associates capable of custom recruitment research and project management, aiming to cultivate multi-disciplinary skills and prepare them for advancement
- Analyze client project briefs to identify knowledge gaps and conduct comprehensive industry and company research to pinpoint the most relevant experts
- Regularly engage with experts to screen and validate their expertise and suitability for specific projects
- Demonstrate critical thinking and agility in conducting high-level research on industries and companies, ensuring the selection of experts with the most relevant experience and knowledge to address clients' inquiries

· Uphold clients' best interests throughout collaboration, ensuring the confidentiality and security of their data and information

■応募要件

- 2+ years of experience in the information service industry, experience in manager/leader role is a big plus
- Skilled in sales, time management & prioritization, negotiation, and professional communication skills.
- A client service mentality, which means you are committed to go beyond your clients' needs to deliver true value
- Fluent English is a must; Native Japanese or fluent Japanese is highly essential

■給与

2600-3200USD/Month(Negotiable)+Sales Incentive

■待遇・福利厚生

- Opportunity to acquire transferable skills including research, sales, negotiation, commercial awareness, professional communication, time management, and project management
- Access to learning and development programs, including onboarding bootcamps, and career advancement initiatives
- Join a dynamic, entrepreneurial, and fast-paced work environment guided by core values of transparency, diversity, quality, care, teamwork, ownership, leadership, and continuous improvement
- Competitive compensation packages, including monthly performance bonuses
- Comprehensive benefits such as private medical insurance and competitive savings plans
- Sponsored health and well-being initiatives and team bonding activities
- Exchange program offering the opportunity to work and reside in Athens or Vancouver
- Work in a collaborative and diverse workspace located in the vibrant heart of Ho Chi Minh City
- Expatriation support provided on a case-by-case basis

Company Description