



PR/094268 | Tailor-made Sales Team leader for Global tourism company in Hanoi

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1513525

Industry

Other

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

January 7th, 2025 07:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

TAILOR-MADE TEAM LEADER

LOCATION

Ha Noi

COMPANY OVERVIEW

Our client is a MNC company specialize in travel, tourism

JOB RESPONSIBILITIES

- Oversee the handling of B2B sales inquiries, ensuring quality communication and service delivery.
- Build strong, lasting relationships with partners through personalized engagement.
- Lead and coach the team to meet personal and team sales targets.
- Ensure accuracy in team bookings and adherence to company standards.
- Manage internal communications and coordinate booking processes.
- Continuously improve business results by setting clear goals and strategies.

JOB REQUIREMENTS

- Degree in Tourism or Hospitality (preferred).

- Minimum 1 year of experience in the tourism industry, have knowledge of travel in Japan
- Fluent in English (Japanese and other languages are an advantage).
- Proven ability to exceed sales targets.
- Good leadership skills
- Strong computer skills and ability to learn a new system

BENEFITS

- Competitive salary plus commission based on sales.
- Opportunities for career advancement within the company.
- Social insurance, health insurance, and other benefits as per government regulations.
- Annual bonuses based on performance.
- Dynamic and professional working environment.

Due to the high volume of applicants, we regret to inform you that only shortlisted candidates will be notified. Thank you for your understanding.

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Company Description