



PR/094169 | SALES EXECUTIVE speaking Korean for large Japanese company

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1513496

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

December 24th, 2024 12:41

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

A global trading and production company based in Japan

JOB RESPONSIBILITIES

- Keeping & expanding the existing business in Plastic Resin field (main tasks)
- Developing new business, target to Korean Manufactural Companies in Vietnam
- Coordinate with Customer Service Department to meet customer's demands
- Manage complex negotiations with senior-level executives
- Build and maintain long-term relationships with customers
- · Controlling stock
- · Ad hoc tasks as required by the manager

JOB REQUIREMENTS

- Bachelor degree
- Under 30 years old
- · Have at least 3 years of BtoB Sales experience; Have knowledge about the business of Trading Company
- · Advanced English level
- · Fast learner with problem-solving skills, teamwork spirit

- Prefer experience in the Plastics field or experience with business related to Korean customer
- · Korean spoken is a plus

BENEFITS

- Salary: 700 1,300 USD (depends on experience and ability)
- Bonus (2 times/year) & salary reviewed based on working performance
- · Full premium healthcare package for employee and family
- Premium annual health check
- Oversea/domestic company trip, year-end party
- Work from home regime
- Flexible working regime
- Working time: 7.5 hrs /day, 5 days/week (Mon Fri).

Apply online or feel free to contact me directly via ngoc.nguyen@jac-recruitment.com for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

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Company Description