



PR/094153 | Sales Executive (B2B)

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1513492

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

December 24th, 2024 12:41

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Main tasks:

- Current customer care; find and tap new customers.
- Send a price request (ER), make a quote & track price feedback from customers.
- Develop and track templates with customers
- Order reception & execution.
- Propose materials based on Forecast & customer orders.
- Responsible for tracking inventory, coordinating with Sales Admin to urge customers to receive inventory. Deliver out the old sample inventory before moving on to the new one.
- Manage sales plans to achieve goals

Requirements:

- Male/ Female, age from 26 to 33.
- Graduated from university/ college majoring in business administration, marketing, economics or equivalent.
- Have experience of Sales B2B, experienced relate to Plastic film or Packaging Industrial is preferred.
- Good English communication, able to use Japanese at basic level (N3).
- Preference on sales skill, good communication, team working with the others.

Working times:

Mon-Fri (8:00-17:00)

Salary: 12,000,000 ~ 16,000,000 VND Gross + incentive (5 ~ 8 Mil. / month)

Working location: Dist. 1, Hochiminh City

Other benefits:

- Social insurance according to law
- 24H accident insurance and health insurance
- Annual bonus
- Lunch, transportation, language, attendance, ...
- Overtime (if any) is calculated according to labor law.

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#cityhcm

Company Description