



PR/094082 | [KOREAN] SALES EXECUTIVES for a reputable Japanese trading company

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1513479

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

December 24th, 2024 12:41

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

LOCATION

Bac Ninh with company car

COMPANY OVERVIEW

Large Japanese trading company

JOB RESPONSIBILITIES

- Present and sell company products and services to current and potential clients
- Understand sales strategy, methods, and target sales amount.
- Develop and maintain good relationship with existing accounts while developing new account.
- Actively communicate and visit several customers and maximize sales amount to each account.
- Secure new business and provide good after sales service
- Provide technical advice related to product enquiries.
- Keep abreast of market trends and developments in order to execute effective sales strategies.
- Prepare and submit sales reports.
- Prepared and participate in marketing events such as seminars, exhibitions and road shows.
- Other tasks as assigned.

JOB REQUIREMENTS

- Nationality: Korean
- Fluent in both written and spoken English
- University Certificate
- From 2 years B2B industrial sales experience
- Possess high energy and result-oriented
- Good communication and negotiation skills
- Target driven and customer-centered
- Good team player
- Technical background in manufacturing industry is preferable

BENEFITS

- Working time: Mondays to Fridays – 8am to 5pm
- Salary: Negotiate (Up to \$2,700 gross)
- Bonus: Depending on sales result (average 4 months, up to 12 months/year)
- Housing allowance
- Shuttle bus from Hanoi center to Bac Ninh
- Advance healthcare package for employee & family
- Company trip, Year end party & other team activities

Apply online or feel free to contact me directly via ngoc.nguyen@jac-recruitment.com for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

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Company Description