



## PR/094068 | Relationship Manager (MNC / Local Large Corp)

### Job Information

**Recruiter**

JAC Recruitment Vietnam Co., Ltd

**Job ID**

1513475

**Industry**

Bank, Trust Bank

**Job Type**

Permanent Full-time

**Location**

Vietnam

**Salary**

Negotiable, based on experience

**Refreshed**

December 24th, 2024 12:41

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**COMPANY OVERVIEW**

JAC's client is a foreign bank based in Hanoi.

**JOB RESPONSIBILITIES**

- To promote corporate business including big multinational companies, top tier Vietnamese enterprises to achieve the set profit target of department
- To manage good relationship with existing customers and develop relationship with the potential ones
- To analyze the credit risk of customers and documentation process of the transaction
- To monitor creditability for existing customers
- To communicate and maintain relationship with global networks, especially in ASIA region
- To administer department's daily job (optional)

**JOB REQUIREMENTS**

- Bachelor or higher Degree
- At least 02 year experience at similar position
- Strong negotiation, communication and presentation skills
- Expertise to analyze credit risk
- Fluent in both spoken & written English, Vietnamese

- Dynamic, teamwork, creative, aggressive, responsible, patient, hard-working and result oriented person
- Ability to work under high pressure

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform you that only shortlisted candidates will be notified. Thank you for your understanding.

#LI-JACVN  
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## Company Description