



## PR/116283 | Key Account Manager (Japanese-speaking N3 or above)

### Job Information

**Recruiter**[JAC Recruitment Thailand](#)**Job ID**

1513372

**Industry**

Electronics, Semiconductor

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

April 29th, 2025 03:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

Position: Key Account Manager (Japanese-speaking N3 or above)

Industry: Various wires, electrical equipment, sales, and trading business

Location: BTS Surasak

Working hours: Monday-Friday 08.30-17.30

### Key Responsibilities:

- Develop and maintain strong relationships with key clients in the automotive trading industry.
- Act as the primary point of contact for Japanese-speaking clients, addressing their needs and concerns promptly.
- Identify opportunities to expand business with existing clients and develop strategies to achieve sales targets.
- Collaborate with internal teams to ensure seamless delivery of products and services.
- Conduct market research to stay updated on industry trends and competitor activities.
- Prepare and present regular reports on account status and performance to senior management.
- Negotiate contracts and agreements to maximize profit and ensure client satisfaction.

Qualifications:

- Bachelor's degree or above in business, marketing, or a related field.
- At least 2 years of experience in Sales or account management.
- Experience as a Key Account Manager or in a similar role within the automotive trading industry is a plus.
- Good in Japanese both written and spoken with JLPT N3 or above.
- Strong communication and interpersonal skills.
- Excellent negotiation and problem-solving abilities.
- Ability to work independently and as part of a team.

Benefits:

- Attractive bonus approx. 3 months.
- Group Health Insurance.
- Life Insurance.
- Provident fund.
- Transportation allowance (Actual reimbursement)
- Mobile Phone Allowance.

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Company Description