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JAC Recruitment   Thailand
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PR/116257 | Sales Executive (Engineering Software)

Job Information

Recruiter
JAC Recruitment Thailand

Job ID
1513358

Industry
Other (Manufacturing)

Job Type
Permanent Full-time

Location
Thailand

Salary
Negotiable, based on experience

Refreshed
December 24th, 2024 12:20

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
Business Level

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Job Description:

- Approach potential clients to expand client base as well as develop good relationship with existing clients.
- Cold call, do lead generation, and visit the clients in Bangkok and Metropolitan areas.
- Participate in end-to-end sales cycle, get involved in client's projects.
- Coordinate and work along with technical team to address client's requirements.
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  Other tasks as assigned.

Company Description