



PR/116226 | Sales (Japanese Speaking) / N2+ / Pratumthani / Up to 60K

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1513344

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

December 24th, 2024 12:18

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Key Responsibilities:

- Regularly visit existing Japanese manufacturing clients to maintain strong relationships and address any concerns.
- Provide exceptional support to clients, ensuring their needs are met and fostering long-term partnerships.
- Handle interactions with local Thai suppliers, ensuring timely delivery and quality of materials.
- Negotiate terms and conditions with suppliers to secure the best possible deals.
- Collaborate with the Japanese headquarters on the design and specifications of packaging.
- Schedule and participate in meetings with the Japanese headquarters to discuss packaging designs and other relevant topics.
- Ensure that all packaging designs meet the required quality standards and client specifications.

- Maintain accurate records of client interactions, supplier agreements, and design specifications.
- Address any issues that arise with clients or suppliers promptly and effectively.
- Stay updated on industry trends and competitor activities to provide valuable insights during meetings.
- Prepare regular reports on client visits, supplier performance, and design progress for management review.

Qualifications:

- At least 1 year of experience in sales.
- Ability to drive and own a car is preferred.
- Japanese language proficiency at JLPT N2 level or above.
- Strong communication and interpersonal skills.
- Ability to work collaboratively with international teams.
- Excellent problem-solving abilities and attention to detail.
- Proficiency in MS Office Suite and CRM software.
- Willingness to travel as required.

Company Description