



PR/115933 | Sales Logistics

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1513226

Industry

Logistics, Storage

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

January 7th, 2025 13:01

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client is the company operates International intermodal transport, import / export . They are looking for potential candidate who can fulfill their requirement as following;

Position : Sales

Working Day : Mon – Fri (2 Sat. (half day) / Month)

Salary : 40,000-50,000 Baht (total package) + Bonus

Location : Laem Chabang Office

Qualifications:

- Bachelor's degree in any field.
- Have over 5 years' experience in Logistics business such as Ocean & Air Import and Export.
- Good command of spoken and written English.
- Knowledge of Microsoft office skills.

Job description:

- Build and maintain good relationships with new and existing customers.
- Share complete information about products and services, and schedule meetings with customers.
- Manage the entire sales process, from finding potential customers to closing deals.
- Work with the sales and marketing team to update the customer database and maintain strong customer relationships.
- Prepare monthly sales forecasts, budgets, and sales reports.
- Create and send quotations to customers.
- Work with other departments to solve problems.
- Perform other tasks as needed.

Company Description