



PR/115926 | Sales assistant manager / Salary up to 65K

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1513223

Industry

Logistics, Storage

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

January 21st, 2025 10:01

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Qualification:

- Bachelor's degree business administration, marketing or related field.
- Have over 10 years' experience in forwarder business of sea import and export.
- Good knowledge of forwarding business and airport shipment.
- Good English language skills.
- Good PC skills in MS Office.

job description:

- Managing forwarding operation of export and import as sales functions of freight forwarder (Ocean shipping, custom clearance, inland transportation).
- Making quotation for current customer and inquiry from oversea group company.
- To increase sales profits, solving problems which related responsible business with customer, shipping line and agents, etc.
- Improving on customer satisfaction with the company's service performance.
- Preparing and presenting proposals to both prospective and current customers.
- Provide weekly and monthly sales reports of forecast and actual management

- Managing all sales processes with a growing target each year.

Benefit:

- Bonus
- Health check up
- Group insurance
- Holiday

Company Description