



PR/115817 | Sales (Frozen food)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1513192

Industry

Restaurant, Food Service

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

January 21st, 2025 10:01

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Qualifications:

- Bachelor's degree in business, marketing, food Science, or a related field is preferred.
- Minimum of 5 years of experience in a sales role within the food industry.
- Fluency in written and spoken English.
- Good presentation and negotiation skills.

Job Descriptions:

- Search new potential customers and getting appointment.
- Promote and sell the food products to restaurants, hotels, and supermarkets.
- Visiting to new customers, introducing products, and dealing with sales contract.
- Develop new client relationships while maintaining and nurturing relationships with existing clients.
- Prepare quotations and other necessary documents required for sales transactions.

Benefits:

- Group insurance
- Bonus
- Meal allowance

