



PR/115761 | Electronics Sales

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1513179

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

January 7th, 2025 14:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company: Electronic Trading (Japanese Company)

Position: Electronics Sales

Budget: Not Over 60,000THB

Working Hour: 8 : 00 - 17 : 00 (Monday - Friday)

Location: CP Tower 2, Fortune Town (MRT Rama 9)

Job Description:

Customer Service: Greet and engage customers, assess their needs, and offer personalized product recommendations. Provide expert advice on electronics and answer customer questions with confidence.

Sales Performance: Achieve and exceed sales targets by utilizing effective sales techniques and product knowledge. Upsell and cross-sell products to maximize sales opportunities.

Product Knowledge: Stay informed about the latest electronics trends, product features, and industry developments. Share knowledge with customers to enhance their shopping experience.

Customer Follow-Up: Build and maintain strong customer relationships through follow-up communications and personalized service. Address any customer concerns or issues promptly and professionally.

Qualification

- Good English speaking
- 5 years old in Electronics as sales, QA, QC like a engineering
- Report to Japanese manager.
- Can entertain client sometimes.

Benefits

Social Insurance

OPD/IPD

Annual Leave 6 days (After 1 year)

Health check-up

Actual payment for sales activity

Own car (or rent car) and driving car

Bonus March : 1 months (Bonus after 2 years)

Company Description