



PR/115677 | Sales (Japanese Speaking)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1513161

Industry

Automobile and Parts

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

January 7th, 2025 14:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job overview:

We are seeking a dynamic and experienced Sales professional with proficiency in Japanese to join our client team. The ideal candidate will have a strong background in the automotive manufacturing industry and possess excellent communication and negotiation skills.

Key Responsibilities:

- Develop and maintain relationships with clients in the automotive sector.
- Communicate effectively in both English and Japanese to support international clients.
- Understand and interpret engineering drawings and perform price calculations.
- Coordinate with various departments to ensure smooth operations and client satisfaction.

- Manage and lead a sales team to achieve targets and objectives.
- Ensure compliance with IATF16949:2016, ISO9001:2015, and ISO14001:2015 standards.
- Handle import-export activities under BOI regulations.

Qualifications:

- Proficiency in English and Japanese (N3 level or higher).
- Bachelor's degree in Engineering, Marketing, or related fields.
- Minimum of 5 years of experience in an automotive manufacturing plant, specifically with sheet metal, aluminum, and stainless steel.
- Knowledge of IATF16949:2016, ISO9001:2015, and ISO14001:2015 systems, as well as import-export regulations under BOI.
- Strong coordination, communication, and negotiation skills.
- Positive attitude and ability to manage a team effectively.

Company Description