



PR/115401 | Japanese Speaking Sales (N2) / Bangkok (BTS Sukhumvit Line)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1513114

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

February 18th, 2025 02:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Title: Japanese Speaking Sales

Location: Ratchathewi, Bangkok (BTS Sukhumvit line)

Job Type: Full-Time, Monday-Friday (actual 8 hours)

Position Overview:

We are seeking a dynamic and bilingual Sales professional to join our client team. As a Japanese Speaking Sales representative, you will be responsible for managing and expanding our client base within the factory automation and machinery products sector. This role requires strong communication skills in both Japanese and English, as well as an understanding of industrial machinery and automation solutions.

Key Responsibilities:

- Develop and maintain strong relationships with Japanese-speaking clients, understanding their needs and providing tailored solutions.

- Promote and sell factory automation and machinery products to new and existing customers.
- Prepare and deliver compelling sales presentations and product demonstrations.
- Collaborate with the engineering team to ensure product specifications meet client requirements.
- Manage the entire sales cycle, from prospecting and lead generation to closing deals and after-sales support.
- Provide regular reports on sales activities, forecasts, and market trends to management.
- Travel to client sites as needed to build and strengthen relationships.

Qualifications:

- Bachelor's degree in Engineering, Business, or a related field.
- Fluency in Japanese (JLPT N2 or higher) and English is required.
- Proven experience in sales, preferably in Electronics, factory automation, machinery, or industrial products.
- Strong understanding technical sales, machinery products, and their applications.
- Excellent negotiation, communication, and interpersonal skills.
- Ability to work independently and as part of a team.
- Willingness to travel as required.

Benefits:

- Competitive salary and performance-based incentives.
- Comprehensive health insurance and retirement plans.
- Opportunities for professional growth and development.

If you are a motivated and experienced sales professional with a passion for factory automation and machinery products, we would love to hear from you!

Please submit your resume by click "APPLY" directly. for more information, please feel free to contact Aramprai (Namfon) tel. 087-108-2111

Company Description