



## PR/115301 | Sales Assistant Manager (chemical)

### Job Information

**Recruiter**
[JAC Recruitment Thailand](#)
**Job ID**

1513096

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

January 21st, 2025 08:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

<b>Business type:</b>	Engineering & Manufacturing
<b>Position:</b>	Assistant sales manager (Chemical)
<b>Location:</b>	Sathorn, Bangkok (near BTS Chong nonsi)
<b>Basic salary:</b>	Up to 45,000 THB
<b>Employment Term:</b>	Permanence
<b>Working hour:</b>	Monday – Friday

**Roughly Job Description:**

- Develop new business opportunities and explore new prospect customers.
- Maintain close relationship with distributors and existing end customers to increase their engagement in our products to achieve and exceed the sales target.
- Work closely with suppliers in Japan for sales and technical support to the customers.
- Manage, track, and report the progress of sales pipelines on regular basis.
- Prepare and share monthly, quarterly, and annual Sales & Marketing reports. Prepare ad hoc business report if required.
- Plan and review budget and sales forecast by communicating closely with the stakeholders.
- Monitor and control the inventory level for Epoxy resin kept in Thailand.
- Improve profitability (gross margin) of the existing business while maintaining and increasing the sales revenues.

- Support and accompany suppliers for their customer visits in Thailand.
- Support regional marketing and business development activities in Thailand.

**Education:**

- Bachelor's degree required. Major in business administrations, engineering, chemistry, or related field preferred.

**Experience / Skill:**

- Minimum 5 years of Sales and Marketing in Chemicals (resin) and/or Plastic Compounds for Electric & Electronics, related field.
- Ability to understand and read drawings (not required but preferred).
- Good written and verbal communication skills in English.
- Able to work under international business environment.
- Good personality and presentation skills.
- Good negotiation skills, strong interpersonal skills, and problem-solving skills
- Have own car with driving license and be able to travel upcountry.

**Knowledge:**

- **Knowledge about chemicals(resin) and plastic compounds business are preferred.**
- **Knowledge about Electric & Electronics industry are preferred.**
- Computer interpersonal: MS Offices-Word, Excel, Power point.

**Education:**

Bachelor's degree or master's degree required. Major in chemical engineering, chemistry, or related field preferred.

**Experience / Skill:**

- Minimum 5 – 10 years of Sales and Marketing or technical sales in chemical engineering, Chemicals, or related field.
- Good written and verbal communication skills in English.
- Able to work under international business environment (experience at Japanese company in Thailand is preferred).
- Good personality and presentation skills.
- Good negotiation skills, strong interpersonal skills, and problem-solving skills.
- Have own car with driving license and be able to travel upcountry.

**Knowledge**

- **Knowledge about water treatment, decolorization, demineralization, separation and purification are preferred.**
- **Knowledge about chemical products such as ion exchange resin and synthetic adsorbent are preferred.**
- MS Offices-Word, Excel, Power point.

**Benefits:**

- Bonus.
- Provident fund.
- Health insurance.
- Allowance.

Interested candidate please submit your most recent English CV by simple click "APPLY NOW"

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Company Description