



PR/114976 | IT Sales Manager

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1513051

Industry

IT Consulting

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

April 16th, 2025 01:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Highlight:

- Good career advancement.
- 1-3 years' experience in IT Solution.
- Able to communicate in English.

Our client is providing support in business and technology solutions that revolutionize industries, companies, and society. They are looking for an Internal Support who has a strong background in IT Solution.

Location: Bangkok.

Responsibilities

- Reaching out to potential new business clients and maintaining ties with existing ones.
- Manage sales forecast report, sales order, agreement, and quotation.
- Offering clients a range of services for handling sales pertaining to documents, including Manage Service, Digital

Transformation (AI, Machine Learning), ERP (SAP, Dynamic 365), Securities (PDPA, SOC), and traditional infrastructure.

- Information collection through the creation of customer account plans and market research for intelligence purposes.
- Create a sales proposal for your goods, continually report on sales activity and performance, or as requested.
- Manage all service maintenance, software, hardware, and client contracts.

Requirements:

- Bachelor/Master in any related fields
- At least five years of professional experience in sales of IT (ideally in the fields of ERP, IT infrastructure, IT solutions, and IT software) or in a SI firm.
- Proficiency with computers (MS Word, Excel, PowerPoint).
- Solid interpersonal skills and capacity for work under pressure.
- Capable of accessing client sites.

Working Hour: Mon to Fri (Hybrid Working)

Company Description