



## PR/114976 | IT Sales Manager

### Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1513051

**Industry**

IT Consulting

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

January 7th, 2025 16:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Highlight:**

- Good career advancement.
- 1-3 years' experience in IT Solution.
- Able to communicate in English.

Our client is providing support in business and technology solutions that revolutionize industries, companies, and society. They are looking for an Internal Support who has a strong background in IT Solution.

**Location:** Bangkok.

**Responsibilities**

- Reaching out to potential new business clients and maintaining ties with existing ones.
- Manage sales forecast report, sales order, agreement, and quotation.
- Offering clients a range of services for handling sales pertaining to documents, including Manage Service, Digital

Transformation (AI, Machine Learning), ERP (SAP, Dynamic 365), Securities (PDPA, SOC), and traditional infrastructure.

- Information collection through the creation of customer account plans and market research for intelligence purposes.
- Create a sales proposal for your goods, continually report on sales activity and performance, or as requested.
- Manage all service maintenance, software, hardware, and client contracts.

**Requirements:**

- Bachelor/Master in any related fields
- At least five years of professional experience in sales of IT (ideally in the fields of ERP, IT infrastructure, IT solutions, and IT software) or in a SI firm.
- Proficiency with computers (MS Word, Excel, PowerPoint).
- Solid interpersonal skills and capacity for work under pressure.
- Capable of accessing client sites.

**Working Hour:** Mon to Fri (Hybrid Working)

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Company Description