



## PR/114926 | Sales staff (Middle Level) - Chemical Product

### Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1513045

**Industry**

Chemical, Raw Materials

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

January 21st, 2025 07:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Our client is manufacturer of chemical which has many unique properties, using original and comprehensive technology. They are used in a wide range of fields from automobiles and semiconductors to office automation equipment, household products, and buildings.**

**Position: Sales Staff (Junior – Senior)**

**Industry:** Chemical

**Working Hour:** Mon- Fri : 8:30-17:30

**Location:** Near BTS line

**Responsibilities:**

- handle domestic Thailand local customers and overseas customers (ASEAN region) and be able to communicate effectively with customers on daily work and issues.
- Support existing and new Customer enquiry / requirement.
- Monitor and manage forecasts, sales targets, sales results, and business plans as accurately as possible.
- Prepare a quotation and price list and organize them systematically.
- Ensure the customers make payment on time.
- Collect information and analyze market information and competitors' data.
- Build rapport with existing customers.
- Perform well in developing new customers and developing new projects with existing customers.

**Qualification:**

- Thai Nationality not over 30 Years old
- Bachelor's Degree in related field.
- Has experienced at least 1 year for junior sales staff and at least 4 years for senior sales staff
- Any industries are open for junior level, but manufacturers or trading background only for senior
- Able to communicate English in Business level both Speaking and writing

**Benefits:**

- Transportation allowance
- Overtime allowance
- Group health insurance
- Provident fund
- Social security fund
- Annual salary increment
- Bonus around 3 – 4 months

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Company Description