



PR/114926 | Sales staff (Middle Level) - Chemical Product

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1513045

Industry

Chemical, Raw Materials

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

March 4th, 2025 17:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client is manufacturer of chemical which has many unique properties, using original and comprehensive technology. They are used in a wide range of fields from automobiles and semiconductors to office automation equipment, household products, and buildings.

Position: Sales Staff (Junior – Senior)

Industry: Chemical

Working Hour: Mon- Fri : 8:30-17:30

Location: Near BTS line

Responsibilities:

- handle domestic Thailand local customers and overseas customers (ASEAN region) and be able to communicate effectively with customers on daily work and issues.
- Support existing and new Customer enquiry / requirement.
- Monitor and manage forecasts, sales targets, sales results, and business plans as accurately as possible.
- Prepare a quotation and price list and organize them systematically.
- Ensure the customers make payment on time.
- Collect information and analyze market information and competitors' data.
- Build rapport with existing customers.
- Perform well in developing new customers and developing new projects with existing customers.

Qualification:

- Thai Nationality not over 30 Years old
- Bachelor's Degree in related field.
- Has experienced at least 1 year for junior sales staff and at least 4 years for senior sales staff
- Any industries are open for junior level, but manufacturers or trading background only for senior
- Able to communicate English in Business level both Speaking and writing

Benefits:

- Transportation allowance
- Overtime allowance
- Group health insurance
- Provident fund
- Social security fund
- Annual salary increment
- Bonus around 3 – 4 months

Company Description