



PR/114816 | Sales representative

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1513031

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

January 7th, 2025 17:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Descriptions: Sales Representative

Responsibilities:

- Being responsible for selling products with a focus on sales opportunities in order to achieve new business growth.
- Preparing quotation for customers with accurate cost estimations.
- In charge of taking care of new customers.
- Coordinate with customer and technical service team for installation
- Site survey , Follow up the payment
- Update customer contact details and progress in CRM system

- Responsible for sales weekly/monthly report and sales forecast
- Take on new assignment as assigned

Qualifications:

- Aged not over 40 years old.
- Bachelor's degree in Business Administration, Marketing, Engineer or any other related fields.
- At least 1 years' experience in Sales & Marketing or related field.
- Have own transport and driver's license is a plus.
- Must be able to work independently with minimum supervision.
- Good communication and presentation skills.
- Good interpersonal skills and good connections with people, both internal and external parties.
- Good command of written and spoken English.
- Good computer skills (MS Office).

Company Description