



## PR/113595 | Business Development Manager (Logistic)

### Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1512971

**Industry**

Logistics, Storage

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

January 7th, 2025 18:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

We are currently working for a few of our logistic clients. They are looking for Sales person to join the team. If you are keen to explore more, feel free to simply drop your CV by clicking APPLY

Position: Business Development Manager (Logistic)

Salary: 60,000-120,000 THB

Location: BKK

Requirements:

- Develop business by getting new accounts or increasing sales with existing accounts
- Propose the best logistic solutions to customers and seek new customers whose profile match company's strategy.
- Generate leads, set appointments and present business proposals to potential customers through various communication channels, including face to face meetings, telephone calls, emails, etc.

- Provide pricing, sales contracts to customers

Qualifications:

- Bachelor's or above in Business Administration, or any related Fields
- Min 3 years of working experience in **Sales/Business Development/Key Account in logistic / freight forwarding / warehouse & transportation industry or any related**
- Ability to negotiate, influencing customers and make recommendations.
- Preferably own car with driving license.
- Good English

Interested candidate, please submit your most recent resume in English (Word format) by simply clicking "**APPLY NOW**"

JAC Personnel Recruitment Ltd.

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Contact: Napaphach – MNC Team

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## Company Description