



PR/086823 | Inside Sales for Factory Automation division in Willich (m / f / d)

## Job Information

### Recruiter

JAC Recruitment Germany

### Job ID

1512934

### Industry

Logistics, Storage

### Job Type

Permanent Full-time

### Location

Germany

### Salary

Negotiable, based on experience

### Refreshed

December 24th, 2024 11:27

## General Requirements

### Minimum Experience Level

Over 3 years

### Career Level

Mid Career

### Minimum English Level

Business Level

### Minimum Japanese Level

Business Level

### Minimum Education Level

Associate Degree/Diploma

### Visa Status

No permission to work in Japan required

## Job Description

### COMPANY OVERVIEW

Renowned for its cutting-edge innovations in Automated Storage and Retrieval Systems (AS/RS) and custom-made automated handling devices, the company is highly prestigious in the logistics and Factory Automation industry. Their advanced solutions are designed to optimize efficiency and productivity in various logistics operations.

They are looking for an Inside Sales (m/f/d) for their Factory Automation division.

### JOB RESPONSIBILITIES

- Prepare and manage quotations and order processes, ensuring accuracy and timely execution.
- Handle procurement and sales activities between Asia and EMEA, including coordination with suppliers and customers.

## **JOB REQUIREMENTS**

- Proven experience in sales or a related role within Germany or the EU.
- Basic understanding of trade and payment terms (e.g., Incoterms, Letters of Credit, Telegraphic Transfer).
- Excellent communication skills and a customer-oriented approach.
- Industry experience is an advantage but not mandatory.
- Proficiency in German (B2-C1 level or above) and business-level English.

## **PREFERRED SKILLS AND EXPERIENCES**

- Working experience at Japanese company is a plus

## **BENEFITS AND OTHERS**

- Working hours : 38 hours per week
  - Mon – Thu 7:30-8:30 - 16:30-17:30
  - Fri 7:30-8:30 -14:30-15:30
- Paid leave : 30 days

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

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Company Description