



PR/086819 | Sales representative (m / f / d)

## Job Information

### Recruiter

JAC Recruitment Germany

### Job ID

1512930

### Industry

Other (Manufacturing)

### Job Type

Permanent Full-time

### Location

Germany

### Salary

Negotiable, based on experience

### Refreshed

December 24th, 2024 11:27

## General Requirements

### Minimum Experience Level

Over 3 years

### Career Level

Mid Career

### Minimum English Level

Business Level

### Minimum Japanese Level

Business Level

### Minimum Education Level

Associate Degree/Diploma

### Visa Status

No permission to work in Japan required

## Job Description

### OVERVIEW

A Japanese specialized manufacturer in the semiconductor industry is looking for a Sales Representative (m/f/d).

### JOB RESPONSIBILITIES

- Sales of semiconductor products to non-Japanese customers in the European market
- Acquisition of new customers/projects in the European market
- Negotiations with existing customers in the European market, including maintenance of relationships, delivery dates, prices, and business terms and conditions
- Implementation of various measures to expand sales in the European market (exhibitions, creation of sales promotion materials, strategy development)

- Communication, meeting and coordination with head office team and distributors
- Assist with sales assistant duties

#### **JOB REQUIREMENTS**

- Business level English must
- German, French, Italian or Spanish skills preferred
- Japanese skills welcome
- More than 3 years of sales experience (preferably in the semiconductor or electronic parts industry)
- Willing to travel (mainly in Europe)
- Driver's license
- Flexibility (including backup for team members during long vacations)
- Nice to have: Understanding of Japanese companies and Japanese corporate culture

#### **BENEFITS**

- 30 days of paid leave
- Permanent employment
- Flextime system
- Home office (2 days per week)

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

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#### **Company Description**