



PR/086715 | Junior Sales - Industrial Lubricants and Greases (m / f / d)

Job Information

Recruiter

JAC Recruitment Germany

Job ID

1512871

Industry

Petrochemical, Energy

Job Type

Permanent Full-time

Location

Germany

Salary

Negotiable, based on experience

Refreshed

December 24th, 2024 11:25

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

This is a European branch of a leading Japanese global lubricant manufacturer.

Their main focus is on marketing and selling lubricants and greases across Europe.

They work in various sectors like Automotive, HVAC, Industrial, and Construction Machinery, providing advanced lubricants and greases tailored to our customers' needs.

Currently, they are looking for a technical sales representative for lubricants and greases in Düsseldorf.

JOB RESPONSIBILITIES

- Business Development

- Focus on expanding our lubricants and greases business in Europe. This includes creating commercial proposals, negotiating contracts, and developing supply solutions for new customers.
- Customer Engagement
 - Identify and reach out to potential new clients, understand their needs, and offer suitable product solutions.
- Global Collaboration
 - Work with our global teams (Japan, USA, China, etc.) to manage accounts, address technical requirements, and provide recommendations and support.

JOB REQUIREMENTS

- Technical Knowledge
 - Basic understanding of lubrication and tribology.
- Market Awareness
 - Some knowledge of the lubricant and grease market is a plus.
- Language Skills
 - Fluent in English.
- Willingness to Travel
 - Ready to travel as needed.

BENEFITS

- Engage in various challenges across all stages of product development, from inception to sales and delivery.
- Explore excellent growth prospects within an international business environment.

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

#LI-JACDE #countrygermany

Company Description