



PR/086714 | Account Manager for UK(m / f / d)

Job Information

Recruiter

JAC Recruitment Germany

Job ID

1512870

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Germany

Salary

Negotiable, based on experience

Refreshed

December 24th, 2024 11:25

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

About Us

- Your Partner for Innovation and Trust

The Company is a global leader in providing high quality belt solutions. We manufacture custom-made belts to meet our customers' needs in a wide range of fields from industrial machinery to transportation systems and energy management. With the latest technology and strict quality control, we offer products that combine reliability and performance to support the success of businesses around the world.

The company's German location is our central hub in the European market, serving the industry with technical excellence and reliability. Located in Germany, a center of technology and innovation, it boasts state-of-the-art manufacturing facilities and strict quality control to provide high-quality belt solutions for a wide range of industrial needs.

Here, the company manufactures custom-made belt products for all applications, from industrial machinery to transportation systems to energy management. German precision technology and their extensive experience combine to deliver performance and durability that exceeds industry standards.

Furthermore, our German base is able to respond quickly to customer requirements, providing integrated support from design to manufacturing and after-sales service. This allows customers to choose our products with peace of mind and realize greater efficiency and productivity in their operations.

Their German base aims to provide optimal solutions to customers around the world through reliable partnerships and advanced technology, and to build future growth together.

Job Description

Due to the expansion of our business in Europe, we are looking for a Sales Manager for the region in order to establish new offices in each country.

The position will be based on the level of knowledge and sales skills of the candidate, and will initially be based in Germany.

Attractiveness of the position

- The position will allow you to make a significant contribution to the future expansion of the business in the country.
- The position is also an excellent opportunity to grow your career as a candidate for management in the region.

Job Requirements

- Experience in any kind of corporate sales experience more than 3 years
- Business level English skills
- Experience in new business development

[Preferred Requirements]

- Sales experience in the manufacturing, supplier or OEM industry.

Financial Highlights and Overseas sales ratio

The company's belting business, including belts for automobiles and motorcycles, accounts for 80% of the company's total sales, with overseas sales accounting for more than 50% of total sales.

We look forward to hearing from you. For more information, please contact us.

Please note that due to the high number of applicants, we will only reply to those who are eligible to apply. Thank you for your understanding.

Company Description