



PR/117657 | Sales Executive (Freight Forwarding)

Job Information

Recruiter

JAC Recruitment UK

Job ID

1512698

Industry

Logistics, Storage

Job Type

Permanent Full-time

Location

France

Salary

Negotiable, based on experience

Refreshed

January 7th, 2025 23:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Title

Sales Executive (Freight Forwarding)

Salary

Euro 35,000 – Euro 40,000 + Commission + a company car per annum

Job profile

A Japanese global freight forwarding company are looking for a Sales Executive.

JOB DESCRIPTION

Main responsibilities

- Establish customer quotations (air/sea transport, storage, etc.)
- Participate in tenders
- Organize a transport and/or logistics solution
- Undertaking account management and compliance activities.
- Assess new business development opportunities.
- Conducting market research to analyse customer's reactions.
- Examining and analysing sales figures and preparing proposals for marketing campaigns and promotional activities.
- Attend trade shows to promote the company and meet prospects/clients

Who we are looking for

- Experienced account management in B to B business and develop relationships with new clients
- Work experience in Imports / Exports Logistics is a Must

Language requirement

Fluent French & English

Qualifications

Driving license

Location

Roissy Charles de Gaulle Cedex,

Visa

Eligible to work in France without any restriction

About our client

A Japanese global freight forwarding company

****We regret to inform applicants that only shortlisted candidates will be notified. Thank you for your understanding.

#LI-JACUK

#cityparis

Company Description