



PR/094603 | Sales & Marketing Manager, SEA

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1512667

Industry

Healthcare, Nursing

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

January 8th, 2025 08:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Regional Sales & Marketing Manager

Our client in the pharmaceuticals industry is looking for a regional sales & marketing manager. This position will be crucial in driving growth within the SEA region, operating from the Singapore subsidiary office.

Key Responsibilities

- Discover new potential clients and close sales.
- Manage current accounts and assist the distributor network.

- Implement the company's sales strategy and branding initiatives in the region.
- Participate in trade events and support both offline and online marketing activities.
- Generate sales reports and forecasts.

Key requirements

- Post Grad Or bachelor's degree in Life Science or Biological Science
- Minimum 5 years of sales & marketing experience in the nutraceutical/ pharmaceutical ingredient industry
- Strong understanding of customer and market dynamics and requirements in SEA region
- Good communication skills with the demonstrated ability to promote and sell concepts, goods and services
- Adaptable, enthusiastic about health and wellness, leads an active lifestyle, and is comfortable with companion animals.

Apply today or email me at jennifer.hardicar@jac-recruitment.com or call me at +65 6411 0476 to discuss this new opportunity.

Do note that we will only be in touch if your application is shortlisted.

Jennifer Maria Hardicar
JAC Recruitment Pte Ltd

Company Description