



## PR/094603 | Sales & Marketing Manager, SEA

### Job Information

**Recruiter**[JAC Recruitment Singapore](#)**Job ID**

1512667

**Industry**

Healthcare, Nursing

**Job Type**

Permanent Full-time

**Location**

Singapore

**Salary**

Negotiable, based on experience

**Refreshed**

April 16th, 2025 11:01

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

#### Regional Sales & Marketing Manager

Our client in the pharmaceuticals industry is looking for a regional sales & marketing manager. This position will be crucial in driving growth within the SEA region, operating from the Singapore subsidiary office.

#### Key Responsibilities

- Discover new potential clients and close sales.
- Manage current accounts and assist the distributor network.

- Implement the company's sales strategy and branding initiatives in the region.
- Participate in trade events and support both offline and online marketing activities.
- Generate sales reports and forecasts.

**Key requirements**

- Post Grad Or bachelor's degree in Life Science or Biological Science
- Minimum 5 years of sales & marketing experience in the nutraceutical/ pharmaceutical ingredient industry
- Strong understanding of customer and market dynamics and requirements in SEA region
- Good communication skills with the demonstrated ability to promote and sell concepts, goods and services
- Adaptable, enthusiastic about health and wellness, leads an active lifestyle, and is comfortable with companion animals.

Apply today or email me at [jennifer.hardicar@jac-recruitment.com](mailto:jennifer.hardicar@jac-recruitment.com) or call me at +65 6411 0476 to discuss this new opportunity.

Do note that we will only be in touch if your application is shortlisted.

Jennifer Maria Hardicar  
JAC Recruitment Pte Ltd

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Company Description