



PR/158213 | Client Sales Executive

Job Information

Recruiter[JAC Recruitment Malaysia](#)**Job ID**

1512536

Industry

Automobile and Parts

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

April 16th, 2025 10:01

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

- Our client is a MNC fast growing automotive platforms.

Job Responsibilities

- Work closely with telesales team to turn warm leads into customers.
- Build and keep strong relationships with new and existing customers.
- Understand customer needs and offer personalized deals.
- Solve customer problems and give expert advice.

- Handle the whole sales process from sign-up to closing the sale.

Job Requirements

- Excellent communication skills in English and Mandarin due to the market support.
- Positive, proactive, and team-oriented attitude.
- Strong skills in negotiation and persuasion.
- Proven track record of meeting and exceeding sales targets.
- Hardworking and passionate about financial success.
- Creative in finding new buyers beyond inbound calls.
- Tech-savvy, actively using social media like TikTok, Instagram, and Facebook.
- Able to handle inquiries about product availability, pricing, etc.
- Committed to providing excellent follow-up and customer service.
- Experience in car sales is a plus but not required.

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Company Description