



## PR/158213 | Client Sales Executive

### Job Information

**Recruiter**

JAC Recruitment Malaysia

**Job ID**

1512536

**Industry**

Automobile and Parts

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

January 8th, 2025 10:01

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

#### Company and Job Overview

- Our client is a MNC fast growing automotive platforms.

#### Job Responsibilities

- Work closely with telesales team to turn warm leads into customers.
- Build and keep strong relationships with new and existing customers.
- Understand customer needs and offer personalized deals.
- Solve customer problems and give expert advice.

- Handle the whole sales process from sign-up to closing the sale.

#### Job Requirements

- Excellent communication skills in English and Mandarin due to the market support.
- Positive, proactive, and team-oriented attitude.
- Strong skills in negotiation and persuasion.
- Proven track record of meeting and exceeding sales targets.
- Hardworking and passionate about financial success.
- Creative in finding new buyers beyond inbound calls.
- Tech-savvy, actively using social media like TikTok, Instagram, and Facebook.
- Able to handle inquiries about product availability, pricing, etc.
- Committed to providing excellent follow-up and customer service.
- Experience in car sales is a plus but not required.

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#### Company Description