



PR/158196 | Sales Executive (Plastic Resin)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1512522

Industry

Chemical, Raw Materials

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

January 22nd, 2025 14:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client specializes in global trading of a wide range of products. As part of their business expansion, they are looking to hire a Sales Executive for their plastic resin division. This role will be based in Kuala Lumpur.

Job Responsibilities

- Implement, monitor and review sales and marketing plan
- Explore and identify for potential new business opportunities and customers
- Generating leads and markets leads for sales growth
- Communicating with customers to understand their specific needs so that they can be met efficiently
- Promote Company's product to various industries

- Achieve business plan targets and monthly objectives
- Build and maintain strong relationships with team members, stakeholders, and clients

Job Requirements

- Minimum 2 years relevant experience in the plastic resin industry
- Possess experience of handling and selling plastic injection/ extrusion machine barrels & screws, or have relevant experience
- Experience handling sustainable materials such as compostable, biomass & recycle material is encouraged to apply
- Open to handling multiple products
- Able to execute one or more projects in parallel
- Possessing good communication and negotiation skills
- Will be required to travel within Malaysia

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

#LI-JACMY

Company Description