



PR/158175 | SALES & MARKETING SENIOR EXECUTIVE (BANKING / FINANCE LEASING)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1512512

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

January 8th, 2025 11:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Responsibilities:-

- To market industrial hire purchase and leasing facilities to a diverse range of clients and new prospects.
- To create, monitor and revise lead generation plans to ensure a substantive direct sales pipeline.
- To solicit business opportunities, to develop and promote existing and new business
- To perform Credit Analyst/ Credit assessment on the new customers

Job Requirements:-

- Degree in Business Administration, International Marketing, Banking & Finance, Commerce or any discipline.

- Minimum 2 years of working experience in marketing of hire purchase equipment or any other related financial products
- Knowledge of industrial hire purchase/ banking industry will be an added advantage.

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Company Description