



PR/158116 | Pre-Sales Network Engineer

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1512476

Industry

IT Consulting

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

January 22nd, 2025 13:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

ABOUT THE JOB

You will play a crucial role as a Pre-Sales Engineer, providing technical support, designing product solutions, and interacting with clients

JOB RESPONSIBILITIES

- Provide technical support for various company products, specializing in WAN & LAN networking and CCTV solutions.
- Troubleshoot and resolve technical issues.
- Develop competitive technical solutions based on client requirements.
- Prepare technical proposals and presentations for clients, including heatmaps and bills of materials

- Understand and identify client requirements.
- Collaborate with the sales team to ensure solutions align with client needs.
- Conduct product demonstrations for clients and proof of concepts (POCs)

JOB REQUIREMENTS

- Minimum 2-3 years of relevant experience
- Bachelor degree in IT or any related field
- Proficiency in WAN & LAN networking products
- Good communication skills in English, Bahasa, and Mandarin

BENEFITS

- Festival gifts
- Annual company trip, Annual dinner
- Free parking, discount voucher

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Company Description